LARRY SHAKMAN

REAL ESTATE BROKER | REO & DEFAULT ASSET DISPOSITION

@Home Realty Group, Inc. | Illinois

INSTITUTIONAL REO QUALIFICATIONS

Illinois real estate broker with 26 years of experience and more than 1,000 closed transactions. Former high-volume Fannie Mae and institutional REO broker with experience managing approximately 400-500 assets at peak inventory and coordinating 15-40 closings per month during peak operations.

REO & ASSET MANAGEMENT SERVICES

Property occupancy and condition assessments; exterior and interior BPOs; comparable-sales analysis and pricing recommendations; listing strategy and launch; property preservation and vendor coordination; marketing, offer evaluation, negotiation, contract-to-close management, and timely asset reporting.

PROVEN INSTITUTIONAL EXPERIENCE

Extensive experience with Fannie Mae and third-party REO workflows, including ServiceLink assignments. Familiar with institutional timelines, documentation requirements, valuation discipline, asset-level communication, and the demands of high-volume portfolios.

VALUATION & DISPOSITION APPROACH

Market-supported BPOs and pricing recommendations using relevant closed sales and active competition. Practical as-is versus repaired evaluations, repair considerations, quick-sale scenarios, and retail-versus-investor disposition guidance when appropriate.

GEOGRAPHIC COVERAGE

Chicago and the greater metropolitan area, including Cook, DuPage, Will, Kane, Kendall, Lake, and McHenry Counties. Strong western, southwestern, and northwestern suburban coverage, with experience handling assignments throughout Chicago.

CREDENTIALS & PLATFORM READINESS

Illinois Real Estate Broker | Equator EQ Certified | Equator Agent Elite | MRED MLS | Current license and insurance information maintained in Equator. Experienced in REO property evaluations, field coordination, and institutional reporting.

DIRECT CONTACT

630-921-0611 | Lshakman@reo-property.com

LarryShakman.com